

SK NEWS

for customers and partners of PORT OF KIEL Issue January 2018

Dear friends of the port of Kiel,



We can look back on a very successful year. For the first time ever, more than seven million tons of cargo were handled by the port's various facilities. That was a double digit percentage increase over the previous year's figure. One major contributor to this result was the new SCA forest products centre where operations are well-functioning in the meantime. All those involved have done great in establishing this new business venture in Kiel. In ferry traffic everyone, particularly Stena, was able to post much increased business: two million tons of cargo were moved on the Kiel-Gothenburg route up to the end of the year. The intermodal rail/ship transport sector was one of those which benefitted from this. The number of trailers and containers moved by rail rose to more than 30,000. This year we want to consolidate what we have achieved and grow even further in the passenger transport sector. At the Ostseekai we will begin to do this by establishing a second terminal building.

I hope you enjoy reading our latest SK News. Sincerely,

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Dr Dirk Claus Managing Director

NEW SHED IN SERVICE

Another new warehouse was taken into operation in the Ostuferhafen at the start of the New Year. The new Shed No. 12 boasts 5,000 m² of ground area and is located not far from where the St Petersburg ferries berth. The location enables short transport distances between shed and berth, particularly for the sawn timber products which are imported via St Petersburg. Those products can now be brought under cover more quickly for dry storage.



Last year trade with Russia via the Ostuferhafen rose for the first time since mutual trade restrictions were imposed. Forest products largely make up east-west transport on the route while trailer business is rising noticeably in the opposite direction. The DFDS Shipping Company is currently offering weekly departures from Kiel to St Petersburg (and vice versa) under a slot charter agreement. Ships leave the Ostuferhafen in Kiel every Saturday evening.

CRUISE SEASON 2018 IN KIEL

Here's a preview of the upcoming 2018 cruise shipping season, being inaugurated on April 6th by "Boudicca" from the Fred. Olsen cruise Lines: the new season is once again likely to see the port of Kiel post further growth and pass the 150 cruise ship visit mark. In 2018, Kiel will also be the base port again for all the cruise shipping companies which are active on the German market. The most frequent visiting ships will be those of the shipping companies AIDA and Costa, TUI Cruises as well as MSC. A new visitor to the Kiel Fiord will be the "MSC Preziosa", which is taking over from her older sister "MSC Fantasia".



A highlight of the new season will be the presentation of TUI Cruises' new cruise ship "Mein Schiff 1", which is expected in Kiel on May 19th at the close of her maiden voyage. To keep abreast of growth developments in the cruise shipping market, a start is being made late summer on the construction of a second building at the Ostseekai Cruise Terminal. It will go into operation for the 2019 cruise season.

PORT OF KIEL THE BLUE PORT

As part of the debate about diesel vehicles and their emission levels, questions have been asked about the influence which ships berthing at Kiel terminals have on air quality. As far as the port is concerned, calculations made as part of the planning approval procedures for the Ostseekai Terminal, along with clean air measurements taken by the LLUR – the responsible State Department of Agriculture, Environment and Rural Areas – make it clear that no regulatory emission levels - including levels set for nitrous gases, sulphur and fine particulate emissions are being exceeded as a result of ferry or cruise ship terminal operation.



However, in order to reduce emissions from shipping operations in the Kiel area to levels which are even lower than those officially sanctioned, PORT OF KIEL is this year building its own first shore-based power plant for ships. This pilot plant is at the Norwegenkai and will supply ships of the Color Line with all of their required electrical power during the time they are berthed in the port.

KIEL-KLAIPEDA TIMETABLE

The DFDS Shipping Company further optimised its shipping timetable for the Kiel -



Klaipeda service last autumn in order to attract additional business for the Baltic Sea route. Arrival and departure times in Kiel were put

back an hour in order to enable more accompanied trucks to reach the ferry to Klaipeda. The "Regina Seaways" and the "Viktoria Seaways" now berth in the Ostuferhafen daily at 5 pm. They remain, as before, for four hours before casting off at 9 pm for their 20-hour Baltic crossing.

GRAVEL IN THE SCHEERHAFEN

Alongside its role as a ferry and cruise shipping port, Kiel also has a regional function as a supplier of bulk cargo. Along with the import of fuels like oil and coal, the handling of building materials in Kiel's Scheerhafen has gained in significance of late.

Kiel's Scheerhafen lies directly at the entrance to the Kiel Canal and is used by the firm of



Mibau to store differing grades of gravel from Norwegian stone quarries. Last year more than 500,000 tons of gravel – mainly used for road construction and the extension of the traffic infrastructure in Schleswig-Holstein - were handled in the Scheerhafen.

KOMBI HANDLES MORE

Rail has again increased its share of the port of Kiel's hinterland transport volume. More than 30,000 trailers and containers were loaded



onto intermodal trains in Kiel in 2017. At Schwedenkai, a big part of that terminal's increased handling volume was loaded from road onto rail. In the rail cargo sector, Kiel is connected to the daily weekday shuttle trains to Hamburg-Billwerder and from there to the national intermodal rail network. In addition, there are direct train links across the Alps to Verona and Trieste in northern Italy.

SEAPORT IS A STROMFAHRER

"Stromfahrer" ("Electric Drive") stickers can now be seen on all the electric-drive cars used by the port of Kiel. The community sticker logo was introduced to the public at the end of 2017 jointly with Kiel Lord Mayor Dr Kämpfer – evidence that Kiel was at the forefront of efforts to promote the use of electric-drive vehicles. The PORT OF KIEL entered electro-mobility as early as July 2015 when it introduced its first two cars. Today there are five fully-electric vehicles in the company's fleet of 33 cars. The



electric-drive vehicles currently make up 15% of the fleet and so far more than 60,000 kms have been driven using them. This has resulted in a saving of about eight tons of CO2 emissions and also contributed to a reduction in nitrous oxide emissions. The port of Kiel plans to further expand the use of all-electric vehicles in future.

ICE-SKATING AT OSTSEEKAI

Kiel's 19th Ice-skating Festival runs until January 14th at the Ostseekai. For eight weeks the cruise shipping terminals' giant luggage tent has been transformed into a well-visited maritime winter sports landscape.

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